Bell Atlantic 1300 I Street, NW, Suite 400 West Washington, DC 20005 202 336-7850 FAX 202 336-7866 E-Mail: joseph.j.mulieri@bell-atl.com Joseph J. Mulieri Director Government Relations - FC (

EX PARTE OR LATE FILED

May 12, 1998

Ex Parte

Ms. Magalie Roman Salas Secretary Federal Communications Commission 1919 M Street, N.W., Rm. 222 Washington, D.C. 20554 RECEIVED

MAY 12 1998

FEUERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRECULY

Re: CC Docket No. 97-250

Dear Ms. Salas:

Today, on behalf of Bell Atlantic, Joe DiBella, Bob McDonnell, and I met with Paul D'Ari, David Hunt, Paula Cech, Richard Kiatkowski, and Joel Taubenblatt of the Competitive Pricing Division regarding the above captioned proceeding. The meeting focused on positions contained in Bell Atlantic's Direct Case submitted in this proceeding. During the meeting the attached material was discussed.

Please enter this letter and attached material into the record as appropriate. Should you have any questions please do not hesitate to contact me.

Sincerely,

Attachment

CC:

P. D'Ari

P. Cech

D. Hunt

R. Kiatkowski

J. Taubenblatt

No cicopies rect Odl

BELL ATLANTIC'S DEFINITION OF NON-PRIMARY LINES

Presentation to the FCC May 12, 1998

BELL ATLANTIC'S DEFINITION OF PRIMARY LINE

- The only line provided to a residential customer (billing name) at that location
- The line designated as primary by the billing name customer at the point of ordering service; or
- The first line installed by Bell Atlantic or a reseller

ADVANTAGES OF BELL ATLANTIC'S DEFINITION

- Clear and precise
- Avoids inconsistent treatment among customers
- Allows use of existing records
 - Avoids intrusive information gathering
 - Captures non-primary lines which are billed on separate accounts but which are in the same billing name

ADVANTAGES OF BELL ATLANTIC'S DEFINITION OVER LOCATION DEFINITION

- Non-intrusive regarding service to multiple accounts at a location - considers alternative living arrangements
- Avoids penalizing individuals who could be inappropriately classified as non-primary line customers
- Minimizes customer confusion, inquiries and complaints

BELL ATLANTIC'S DEFINITION PRODUCES RESULTS WHICH ARE MORE REASONABLE THAN OTHER ACCOUNTBASED DEFINITIONS

| COMPANY | <u>RATIO</u> * |
|-----------------------|----------------|
| BELL ATLANTIC SOUTH | 10.14% |
| BELL ATLANTIC NORTH | 7.69% |
| BELL ATLANTIC (TOTAL) | 9.04% |
| SPRINT LTCS | 9.54% |
| SWBT | 8.87% |
| BELLSOUTH | 8.70% |
| NEVADA BELL | 7.47% |
| SNET | 6.31% |
| CINCINNATI BELL | 5.79% |
| GTE | 5.01% |
| FRONTIER | 4.77% |
| ALLIANT | 4.38% |
| PACIFIC BELL | 3.34% |
| CITIZENS | 2.62% |
| AVERAGE | 7.65% |

^{*}Non-Primary Residential and BRI ISDN to All Residential and Single Line Business

BELL ATLANTIC'S DEFINITION INCLUDES NON-PRIMARY LINES WHICH ARE ON SEPARATELY BILLED ACCOUNTS

| <u>COMPANY</u> | INCLUDES | S SEP.BILLED | RATIO |
|----------------|-------------|--------------|-------|
| | | | |
| BELL ATLAN | TIC (Total) | YES | 9.04% |
| SWBT | | NO | 8.87% |
| NEVADA BEI | LL | NO | 7.47% |
| CINCINNATI | BELL | NO | 5.79% |
| PACIFIC BEL | L | NO | 3.34% |